

INTELLIGENCE



- ✓ What's going on in the market and economy
- ✓ Peer analysis and member trends data
- ✓ Balance sheet strategies
- ✓ Tools and products available through your membership in FHLBank Topeka

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Presenters



Drew SimmonsVP, Regional Account Manager – Oklahoma
405.831.7678
drew.simmons@fhlbtopeka.com



Leslie Mondesir

AVP, Marketing and Member Solutions Manager
785.478.8183
leslie.mondesir@fhlbtopeka.com

Discussion Topics

- Economic Update
- Potential Policy Implications
- Member Financial Trends
- Funding Strategies & Considerations
- FHLBank Housing and Community Development Grant Programs



Poll Questions

Do you need CPE credit for today's webinar?

- a. Yes
- b. No

Which area of the webinar are you most excited to learn about today?

- a. market and economic update
- b. potential policy implications
- c. member financial trends
- d. funding strategies and considerations
- e. FHLBank housing and community development grant programs





Economic Update

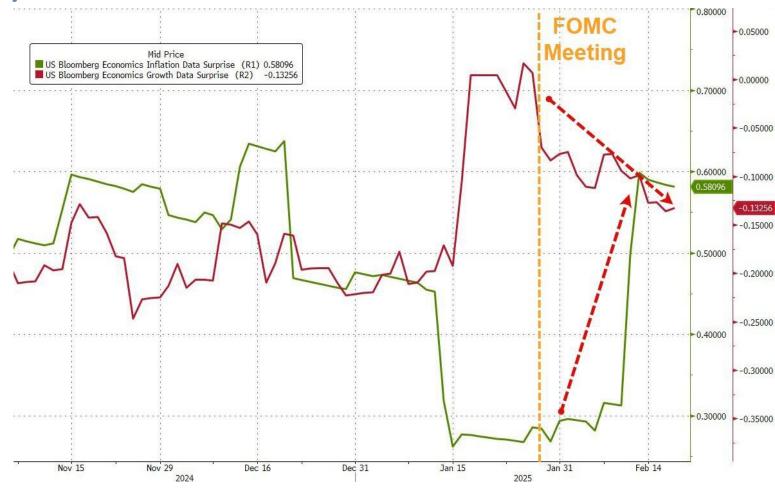
Economic Outlook

Inflation Increasing & Policy Uncertainty

- Fed in a Holding Pattern
- GDP | 2.80%



- Core PCE | 2.80% 1
- Core CPI | 3.50% 1
- U3 Unemployment Rate | 4.00%
- HPI YOY | 4.24% ↑
- Stagflation???



















Poll Question

What is your outlook for the Fed's Policy Decisions for 2025?

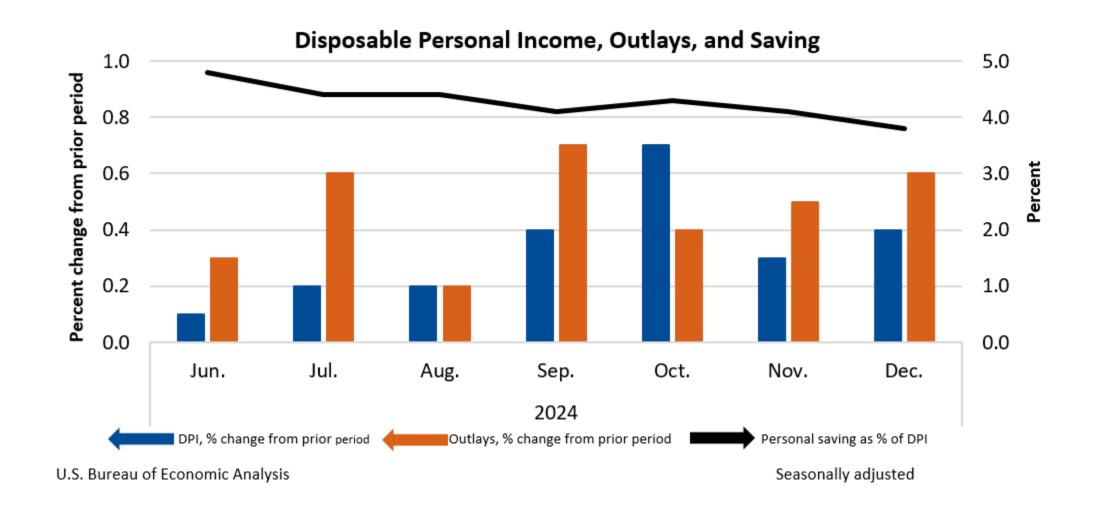
- a. Pause followed by a few rate cuts
- b. Pause followed by a few rate hikes
- c. Unsure



Fed Rate Cut Expectations Have Plummeted.

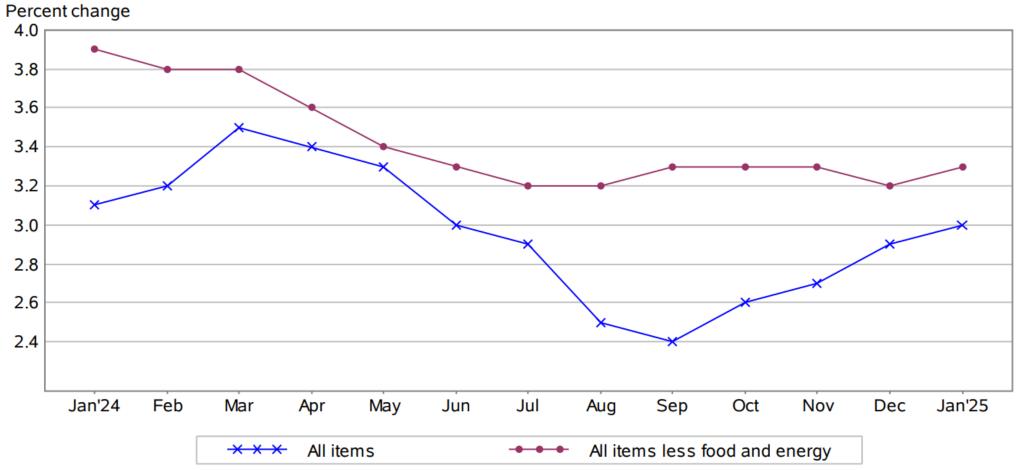


Savings and PCE Moving in Opposite Directions



CPI – Core CPI Inching Higher

Chart 2. 12-month percent change in CPI for All Urban Consumers (CPI-U), not seasonally adjusted, Jan. 2024 - Jan. 2025

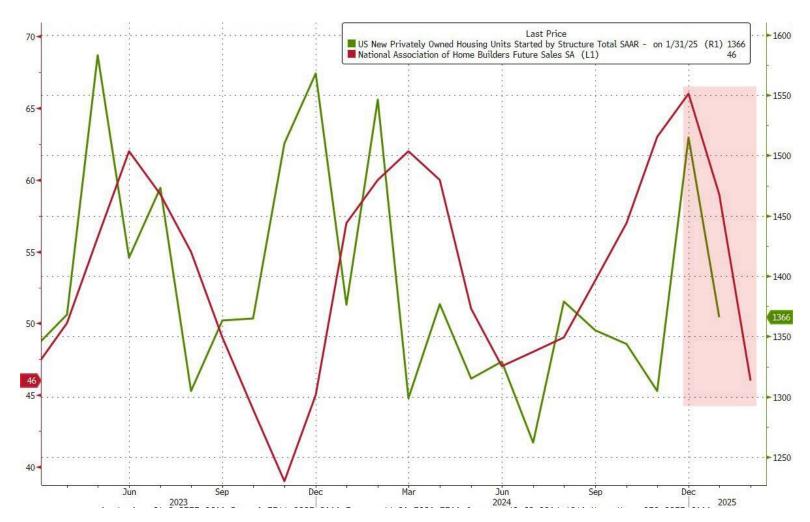


Housing Starts Plummet – Worst Decline Since March 2024





Homebuilder Confidence Declines







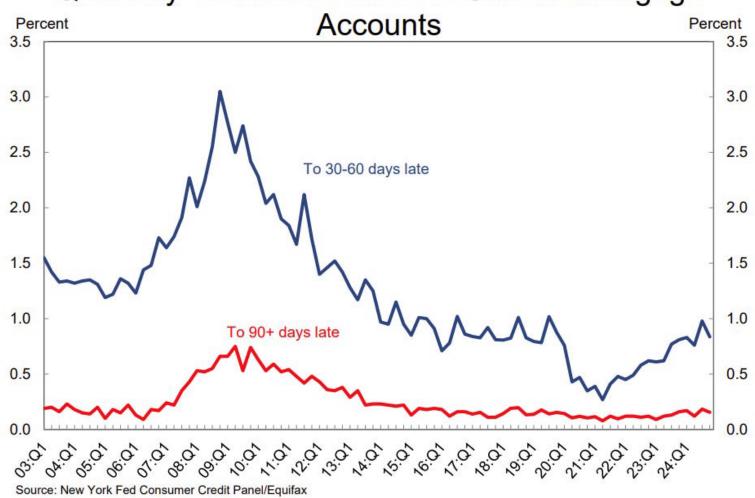






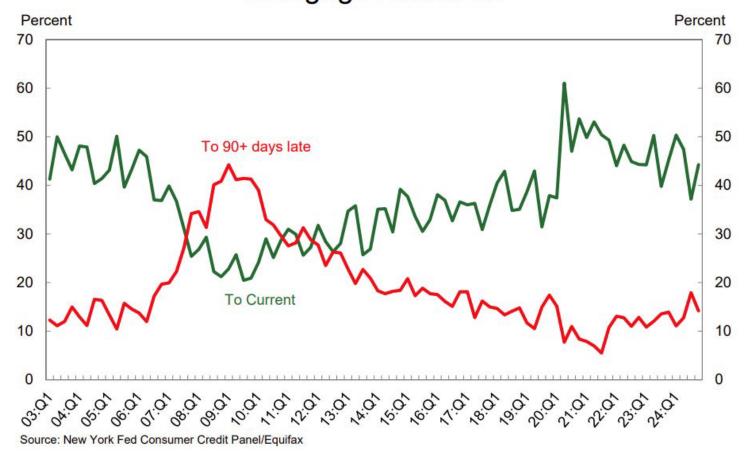
Mortgage Delinquencies Increasing

Quarterly Transition Rates for Current Mortgage



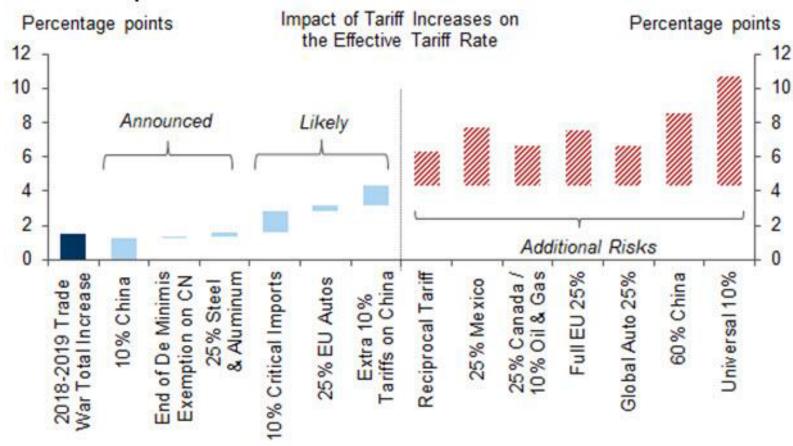
Most Are Getting Back to Current – Transitions to 90+ Increasing

Quarterly Transition Rates for 30-60 Day Late Mortgage Accounts



Impact on Tariff Increases on the US Effective Tariff Rate

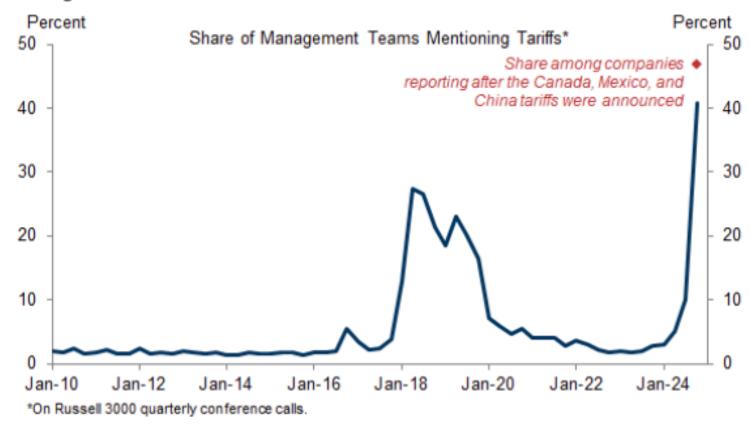
Exhibit 1: Impact of Tariff increases on the US Effective Tariff Rate



Source: Goldman Sachs Global Investment Research

Talk of the Tariffs

Exhibit 3: Tariffs Are Already a Much More Prominent Feature of Management Discussion Than at Any Point During the Last Trade War



Source: GS Dataworks, Goldman Sachs Global Investment Research

Today's CPI vs 1985



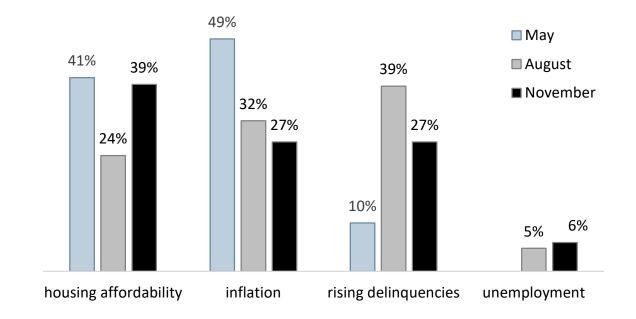




Poll Question

What's the biggest concern you have for your local economy?

- a. Inflation
- b. Housing Affordability
- c. Unemployment
- d. Rising Delinquencies





Potential Policy Implications







Top Line Issues

- We anticipate nomination hearing on Bill Pulte for FHFA Director (rumor is late February, early March)
- HUD Nominee Scott Turner on talks of Recap and Release of Fannie/Freddie
- CFPB Remains in Chaos Trump Nominates Jonathan McKernan as CFPB Director
- Trump Nominates Jonathan Gould as Comptroller of the OCC
- Goal of FHLBank is to be Depoliticized
- Expect the closer we get to March, deficit, debt ceiling will be front and center



















Member Financial Trends

Poll Question

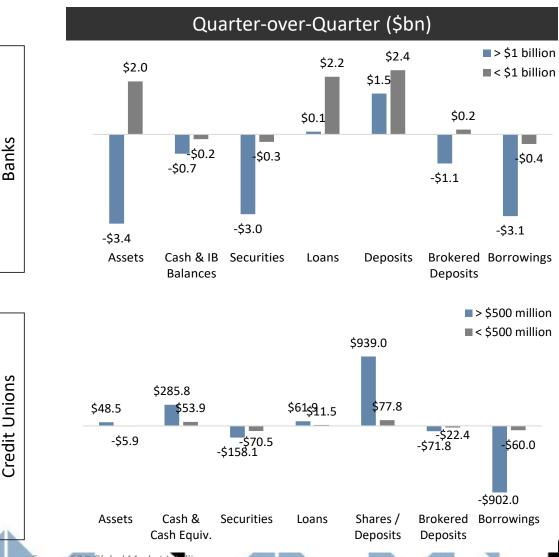
Top concerns for 2025 (select top 3):

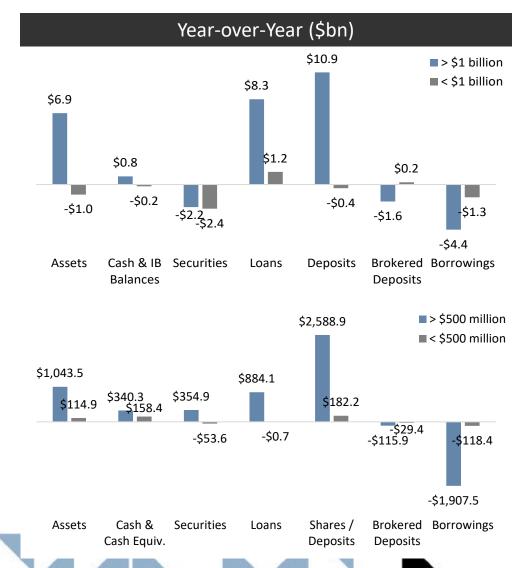
- a. cost of funds
- b. liquidity
- c. deposit growth
- d. asset quality
- e. capital
- f. technology
- g. regulatory
- h. other



Balance sheet trends

Change in asset and funding composition



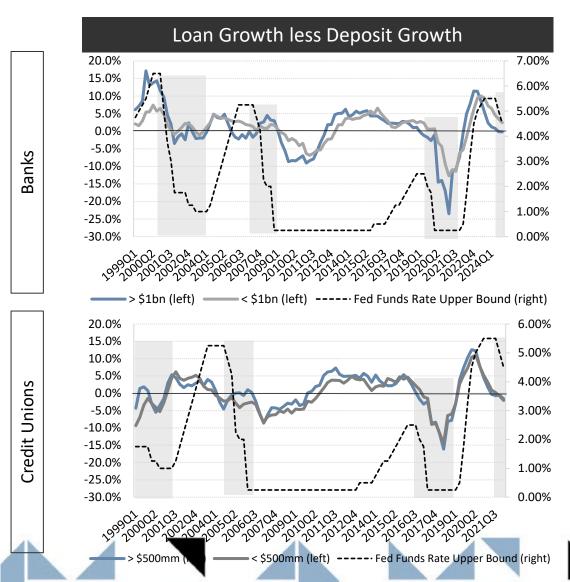


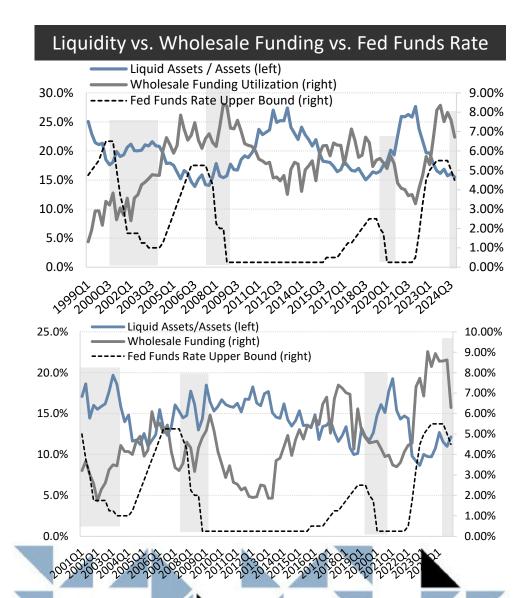
4th Quarter Key Balance Sheet Takeaways

- Change in on-balance sheet liquidity positions mixed across entity type
 - Credit union liquidity positions expanded while bank member positions waned
- Pick up in loan growth for bank members while loan growth contracted at credit unions
- Need for alternative funding remains elevated, but borrowings fell due to repayment of BTFP
- Deposit growth across all segments
 - Retail CD balances continued to increase, except at larger bank members
- Provision expense continues to grow as credit union provisions reach a new peak, reserve build mode underway at credit unions, reserves unchanged at bank members
 - Net charge-offs surge across larger institutions, smaller institutions trending up
- Equity positions stable, unrealized loss position in securities portfolio persists

Wholesale funding use remains elevated amid tight liquidity

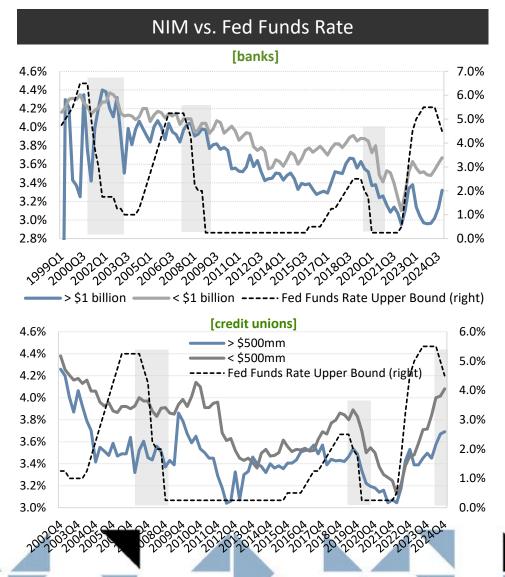
Loan growth trending down while deposit growth improves

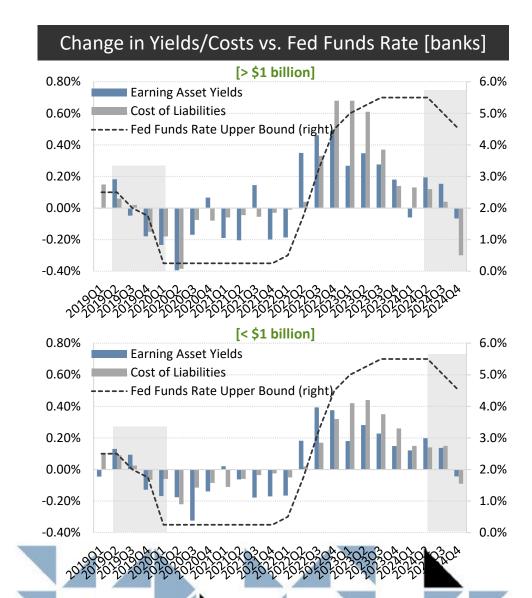




Continued margin expansion across institutions

Funding cost relief realized in most recent quarter – mostly contributed to decrease in borrowings

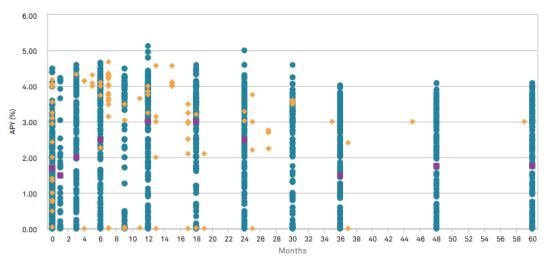




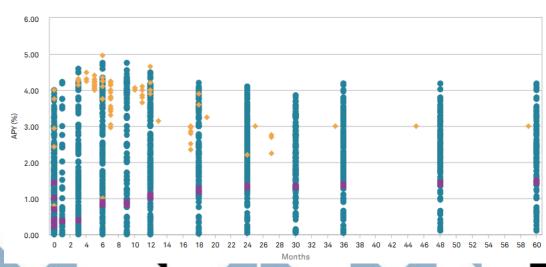
Shorter-term CD pricing remains high

Money market offerings (month 0 below) competitive with short-term CDs

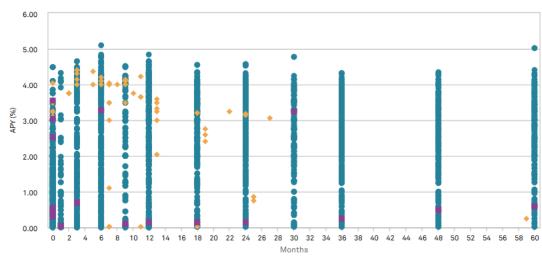
Jumbo Time Deposit, Money Market, Time Deposit - includes Colorado Market Rates



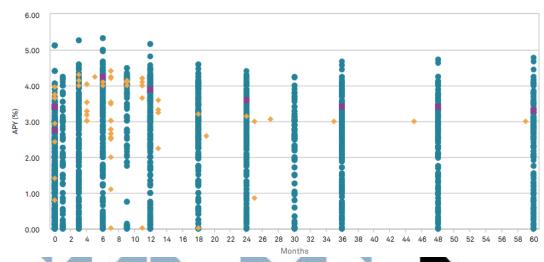
Jumbo Time Deposit, Money Market, Time Deposit - includes Nebraska Market Rates



Jumbo Time Deposit, Money Market, Time Deposit - includes Kansas Market Rates

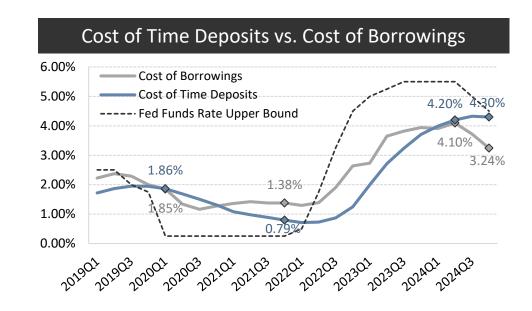


Jumbo Time Deposit, Money Market, Time Deposit - includes Oklahoma Market Rates



Upcoming term maturities keeps pressure on funding costs

Standard and special deposit rate offerings remain elevated





Banks

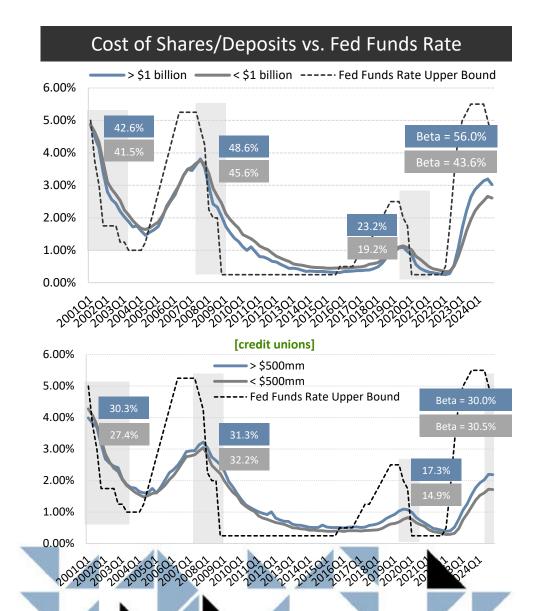
83%retail CDs
maturing < 1 year

66% brokered deposits maturing < 1 year

\$22bnCU term funding maturing < 1 year

88% share certificates maturing < 1 year

48% brokered deposits maturing < 1 year



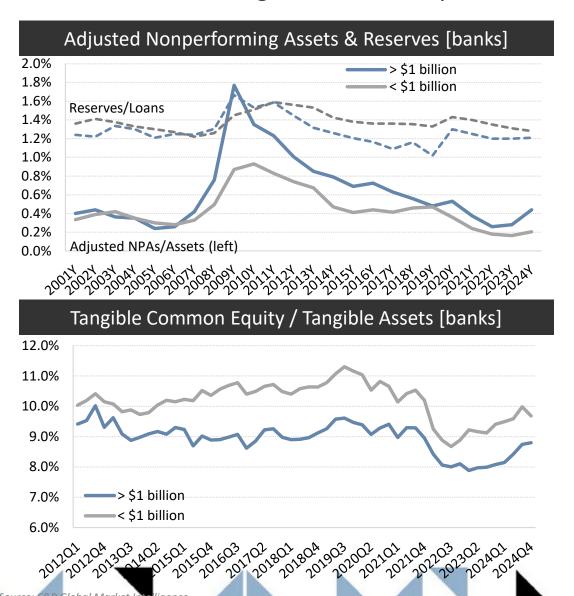
Advance utilization provides benefit to earnings

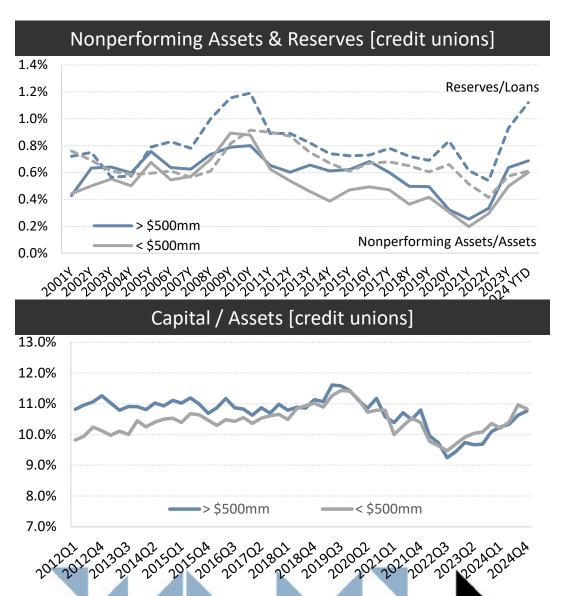
(For members utilizing wholesale funding)

Funding Profile B	anks > <u>\$1</u>	. billion	
	'	Quartile	
	Bottom	Middle	Тор
Cost of Funds	2.00	2.47	3.04
Funding Composition			
Fed Funds/Repos/Other Borrowings	1.47%	0.91%	0.59%
FHLBank Advances		3.62%	6.29%
Brokered Deposits	1.03%	4.12%	11.32%
Retail Time Deposits	14.43%	16.47%	18.41%
Non-maturity Deposits	80.26%	74.93%	63.34%
Cost of Borrowings	3.44%	3.70%	3.90%
Cost of Time Deposits > \$250k	4.35%	4.52%	4.72%
Cost of Time Deposits <= \$250k	4.07%	4.43%	4.69%
% Maturing < 1 year			
Other Borrowings	99.95%	2.22%	82.56%
FHLBank Advances	100.00%	82.56%	56.20%
Brokered Deposits	98.78%	98.82%	93.41%
Retail Time Deposits	93.31%	88.16%	88.80%
Loans/Deposits	74.16%	82.72%	94.96%
Wholesale Funding Utilization	7.08%	9.37%	19.64%
Net Interest Margin	3.27%	3.32%	3.12%
Yield/Cost Spread	2.51%	2.30%	2.40%
ROAA	0.96%	0.95%	0.98%
ROAE	11.05%	11.83%	10.23%
Tier 1 Capital	9.42%	9.76%	9.74%

Credit normalizing to pre-Covid levels, capital position trending up

Consumer stress on high alert, CRE exposure on horizon





Poll Questions

Loan growth expectations for 2025?

- b. 3-5%
- c. 0-2%
- d. < 0%

Deposit growth expectations for 2025?

b.
$$3-5\%$$

c.
$$0 - 2\%$$

d.
$$< 0\%$$

Current concentration of funding needs?

- a. < 12 months
- b. 12 24 months
- c. 24 36 months
- d. > 36 months

















Looking ahead in 2025

- **EARNINGS!**/Margin management
- Deposit funding environment
- Interest rate policy pivot
- Economic outlook
- Credit containment
- LIQUIDITY!
- Regulatory landscape

- Cost of funds remains top of mind
- Playing defense, retain deposits
- Outlook complicated
- Uncertain
- Concerns linger
 - Regulator emphasis on access and stress scenario analysis
 - In transition











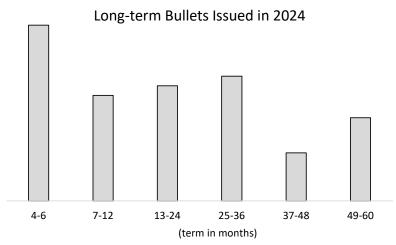


Funding Strategies & Considerations

Shift in FHLBank advance activity

What are other members doing?

- OLOC and short-term fixed rate advances
 SOFR adjustable-rate advances
 - SOFR adjustable-rate advances **+\$9.9 billion** from year-end 2023 to 9/30/2024
 - 1-month, 2-month and 3-month SOFR terms added in 2024
- Putable advances popular funding option
 - Growth in balances of +\$1.1 billon (+54%)
 - 5-year/6-month Bermudan most popular structure, followed by 10-year/6-month Bermudan
 - Utilized by wide range of members
- Some members extending with fixed rate advance structures
 - Longer-term fixed rate bullets (term > 3 months) and fixed rate amortizing bullets combine for increase of \$1.3 billion over first nine months in 2024





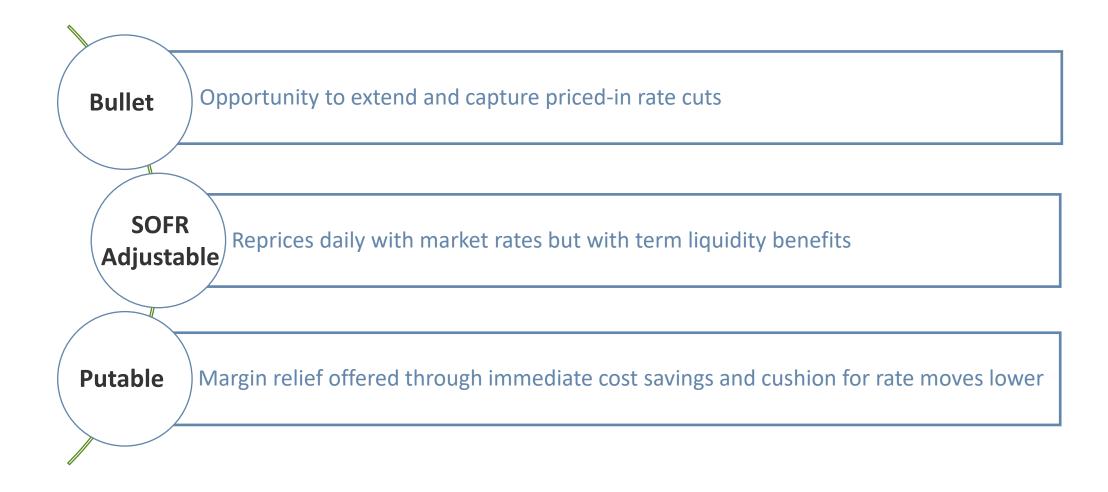








Alternative funding strategies to consider in today's environment



SOFR adjustable advance

Attributes

- ✓ Spread component to SOFR fixed for life of advance
- √ Reprices daily
- ✓ 1-month to 10-year maturity
- ✓ Correlates well with the Effective Fed Funds Rate
- ✓ Call options available (one- to five-year terms only)
- ✓ Prepayment benefits

Application

- ✓ Provides benefit to liquidity metrics
- ✓ Protects against falling rates
- ✓ Match funds with adjustable-rate assets
- ✓ Opportunity to reduce funding costs













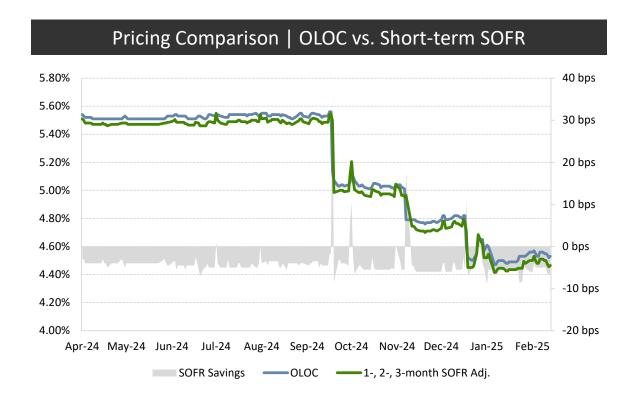






Case Study: SOFR adjustable advance opportunities

Shift portion of OLOC to SOFR Adjustable



Cost Comparison Example:

Member consistently maintains an OLOC balance, what if a portion of funding moved into a 1-month SOFR adjustable advance?

Remaining amount on OLOC provides flexibility should funding needs change.

Assumptions:

- \$10 million
- Date range: 9/10/2024 2/7/2025
- OLOC vs. rolling 1-month SOFR advance

_	Avg Rate	Interest Cos	
OLOC	4.83%	\$	201,411
1-mo SOFR	4.794%	\$	199,749
SOFR Savings	-0.040%	\$	(1,662)







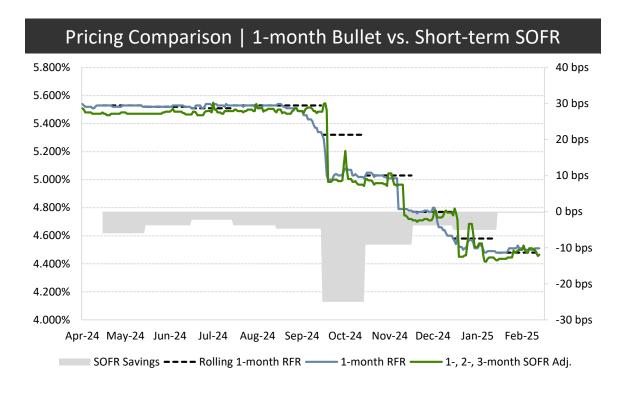






Case Study: SOFR adjustable advance opportunities

Short-term Fixed-rate Bullet vs SOFR Adjustable



Note: 3-month SOFR adjustable advance term available April 2024. 1- and 2-month SOFR adjustable advance terms available in November 2024. Analysis assumes 1-month SOFR pricing would have remained consistent with 3-month pricing.

Cost Comparison Example:

Member consistently rolls a 1-month short-term fixed-rate bullet, what if member instead utilized a 1-month SOFR adjustable advance?

Assumptions:

- \$10 million
- Date range: 4/16/2024 2/18/2025

Strategy Summary				
Rolling 1-mo Avg Rate Interest Cost				
Fixed-rate	5.18%	\$	442,822	
SOFR Adj.	5.112%	\$	437,402	
SOFR Savings	-0.068%	\$	(5,421)	













Sign up for daily rate indications!



Rate Indications as of February 18, 2025

Contact Lending at 800.809.2733 to discuss your funding options.

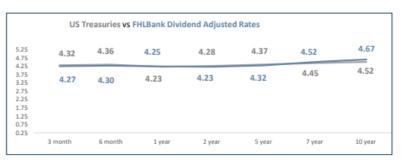
Start of day indications. Visit members only for the most current rates. Under rates/historical advance rates

Join Leslie Mondesir, Marketing and Member Solutions Manager, and Drew Simmons, Regional Account Manager, for a quarterly webinar called Financial Intelligence Live Thursday, February 20th, at 2:00 CT.

Short Term Bullet					
Term Rate Div Adj 1					
Overnight	4.53	4.30			
1 week	4.53	4.30			
2 week	4.53	4.30			
3 week	4.53	4.30			
1 month	4.51	4.28			
2 month	4.51	4.28			
3 month	4.50	4.27			

Amortizing ²			
Term	Rate	Div Adj ¹	
1 year	4.522	4.292	
2 year	4.512	4.282	
3 year	4.521	4.291	
5 year	4.561	4.331	
7 year	4.654	4.424	
10 year	4.776	4.546	
15 year	4.986	4.756	

Rate	Div Adj 1
	DIV Auj
4.85	4.62
5.07	4.84
5.30 5.07	
5.16	4.93
5.70	5.47
5.51	5.28
5.75	5.52
	5.07 5.30 5.16 5.70 5.51



Lon	g Term Bu	llet		
Term	Rate	Div Adj ¹		T
6 month	4.53	4.30	Г	1
1 year	4.48	4.25	ı	2
2 year	4.46	4.23	ł	3
3 year	4.48	4.25	'n	4
4 year	4.53	4.30		6
5 year	4.55	4.32		1
6 year	4.67	4.44		2
7 year	4.75	4.52		3
8 year	4.83	4.60		4
9 year	4.86	4.63		5
10 year	4.90	4.67		6
15 year	5.14	4.91		7
20 year	5.37	5.14		8
30 year	5.44	5.21		9

	SOFR Adjustable ³				
	Term	Rate	Div Adj ¹		
ſ	1 month	4.460	4.230		
ŀ	2 month	4.460	4.230		
ŀ	3 month	4.460	4.230		
ľ	4 month	4.465	4.235		
	6 month	4.475	4.245		
	1 year	4.510	4.280		
	2 year	4.570	4.340		
	3 year	4.725	4.495		
	4 year	4.805	4.575		
	5 year	4.855	4.625		
	6 year	4.890	4.660		
	7 year	4.960	4.730		
	8 year	5.020	4.790		
	9 year	5.050	4.820		
	10 year	5.070	4.840		

Regular Adjustable Callable ³				
Term	Rate	Div Adj 1		
1yr/one time	4.580	4.350		
1yr/quarterly	4.585	4.355		
1yr/monthly	4.590	4.360		
2yr/one time	4.700	4.470		
2yr/quarterly	4.730	4.500		
2yr/monthly	4.740	4.510		
3yr/one time	4.965	4.735		
3yr/quarterly	4.985	4.755		
3yr/monthly	5.000	4.770		
4yr/one time	5.130	4.900		
4yr/quarterly	5.150	4.920		
4yr/monthly	5.165	4.935		
5yr/one time	5.230	5.000		
5yr/quarterly	5.250	5.020		
5yr/monthly	5.260	5.030		

Term/First Put	Rate	Div Adj ¹
2yr/6mo Berm	4.20	3.97
3yr/6mo Berm	3.96	3.73
3yr/1yr Euro	4.10	3.87
5yr/6mo Berm	3.66	3.43
5yr/1yr Berm	3.80	3.57
5yr/1yr Euro	3.97	3.74
5yr/2yr Berm	4.05	3.82
5yr/2yr Euro	4.10	3.87
5yr/3yr Berm	4.24	4.01
10yr/6mo Berm	3.34	3.11
10yr/1yr Berm	3.49	3.26
10yr/2yr Berm	3.67	3.44
10yr/3yr Berm	3.93	3.70
10yr/3yr Euro	4.06	3.83
10yr/5yr Berm	4.33	4.10

Putables

Torward Settlement				
Term	1 year	2 year		
1 year	4.54	4.63		
2 year	4.58	4.69		
3 year	4.64	4.71		
4 year	4.67	4.88		
5 year	4.81	4.97		
6 year	4.95	5.10		
7year	5.02	5.12		
8 year	5.06	5.15		
9 year	5.09	5.20		
10 year	5.14	5.25		

Forward Settlement

Inclusive of SOFR at 4.33%

Inclusive of SOFR at 4.33%

Other structures available upon request

These rates are for FHLBank use only and are not intended to be used by third parties as reference rates or in any manner other than conducting FHLBank business.

These rates are indications only and are subject to change. Contact the Lending Desk for advance pricing and dividend adjusted pricing for products not shown above.

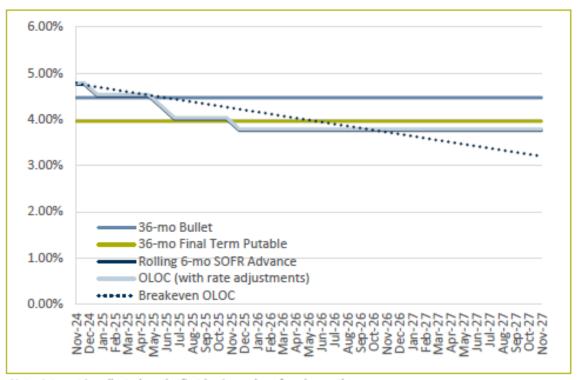
The dividend adjusted rate assumes funding is fully supported by Class B stock and the Class B stock expected dividend rate for the current quarter (see announcement for details) of 9.50%, and an opportunity cost of buying stock, estimated to be the average interest on Reserve Balances rate for the same dividend period of 4.40%. Current advance activity stock requirement of 4.50%.) [(0.23% = (9.50 - 4.40%) * 4.50%]This is an approximation and for illustration purposes only.

Funding Strategy Illustrations

New tool offered by Member Solutions

36-months Funding Scenario	WIRP + Dot Plot Expectations
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	Funding Assu	ump	otions	
Funding Amount:	\$ 5,000,000	Set	ttlement Date:	11/12/2024
Funding Term:	36-months	Ma	aturity Date:	11/12/2027
	Funding Strategy	Cor	mparison	
		Т	otal Interest	Weighted
		P	aid Over Life	Average Rate
36-month Bullet Ad	vance	\$	670,468.21	4.47%
			actual/actual	
Putable Advance (3	yr/6-mo Berm)	\$	593,971.84	3.96%
			actual/actual	
Rolling 6-mo SOFR	Advance	\$	598,427.08	3.94%
			actual/360	
OLOC Funding (w/ra	ate adjustments)	\$	602,229.17	3.97%
			actual/360	
Expected FOMC Rate	e Adjustments			FOMC Rate
Reset 1: 2-mos	(25 bps)		January-25	4.50%
Reset 2: 7-mos	(25 bps)		June-25	4.25%
Reset 3: 8-mos	(25 bps)		July-25	4.00%
Reset 4: 13-mos	(25 bps)		December-25	3.75%



Note: Interest is collected on the first business day of each month.

Breakeven OLOC rate reflects average monthly interest rate change of -0.044% or quarterly rate change of -0.131% at which OLOC has same average lifetime rate as the 36-month putable rate.

Cumulative FOMC Rate Adjustments = (100 bps)

Funding Strategy Wrap-up

- FHLBank Topeka provides access to funding solutions that can be tailored to meet your desired balance sheet needs
- Scenario and breakeven analysis: when comparing funding strategies, look at the tradeoff between what the cost savings may be initially – in the shorter-term – and how much rates may have to move in order for one strategy to look better than another
 - Contact your account manager to utilize our Funding Strategy Illustrations tool
- Improve earnings with liability side of the balance sheet
 - Blended funding strategies
 - If you have capital and liquidity capacity, consider staying invested to support earnings in near-term
 - Advance products can provide a strong alternative to brokered deposits and alternative funding sources
 - Use marginal cost of funds analytics to help manage cost of funds as retail CD portfolios near maturity



FHLBank Housing and Community Development Grant Programs

Housing & Community Development (HCD) Programs

Affordable Housing Program (AHP)

The FHLBank system's Affordable Housing Program is the largest privately funded housing grant program in the United States. FHLBank members, in partnership with public and private housing development organizations, prepare a detailed application for this competitive program.

TurnKey (HSP, HSP+, HOPE)

TurnKey, FHLBank's new suite of products designed to provide assistance and address the challenges of attaining homeownership in Colorado, Kansas, Nebraska and Oklahoma.

Community Housing Program (CHP)/Community Development Program (CDP)

CHP and CDP provide advances priced below FHLBank's regular advance rates to help members finance housing in their communities, and finance qualifying commercial loans, farm loans and community and economic development initiatives in the areas they serve.

Voluntary Programs

Programs funded beyond the regulatory requirement to assist with housing or community lending related initiatives within our district that are not met through our regulatory programs.



Housing and Community Development Programs

PROGRAM	USES	BENEFICIARIES	FUNDING	AVAILABILITY
Affordable Housing Program (AHP) Owner-occupied and Rental	Gap financing for the acquisition, rehabilitation, or new construction of owner- occupied and rental housing	Owner-occupied and tenant households with income at or below 80% of the Area Median Income (AMI)	Grants of up to \$1.5 million per project	Application period July 1 – Aug. 15
Homeownership Set-aside Program (HSP)	Down payment, closing cost and purchase-related repair assistance	First-time homebuyer households in FHLBank's district with incomes at or below 80% of the AMI	Grants of up to \$15,000 per household	Reservation period March 3 – Nov. 28
Homeownership Set-aside Program Plus (HSP+)	Down payment, closing cost and purchase-related repair assistance	First-time homebuyer households in high-cost and difficult development areas* of FHLBank's district with incomes at or below 80% of the AMI	Grants of up to \$25,000 per household	Reservation period March 3 – Nov. 28
Homeownership Possibilities Expanded (HOPE)	Down payment, closing cost and purchase-related repair assistance	Households in FHLBank's district with incomes at or below 150% of the AMI	Grants of up to \$12,500 per household	Reservation period March 3 – Nov. 28
Community Development Program (CDP)	Financing for qualifying commercial loans, farm loans, and community and economic development initiatives	Small businesses, production agriculture, agribusinesses, public or private utilities, schools, medical and health facilities, or other community and economic development projects	Non-competitive program available year-round — Regular, callable and amortizing fixed rate or adjustable rate advances with a minimum amount of \$10,000 priced below FHLBank's regular rates	Available advance terms four months to 30 years
Community Housing Program (CHP)	Financing for owner-occupied and rental housing	Households earning at or below 115% of the AMI	Non-competitive program available year-round — Regular, callable, and amortizing fixed rate or adjustable rate advances with a minimum amount of \$10,000 priced below FHLBank's regular rates	Available advance terms four months to 30 years





click here: <u>TurnKey Resources, Links and</u> <u>Guides</u>



Housing and Community Development Programs

PROGRAM	USES	BENEFICIARIES	FUNDING	AVAILABILITY
Native American Housing Initiatives Grants Program (NAHI)	Grant funds intended to build the capacity of Tribal organizations in support of housing for Tribal members in FHLBank's District	Native American Tribes and Tribally designated housing entities impacting housing for Native Americans including Tribal members residing in FHLBank's District	Grants of up to \$500,000 per recipient	Application period June 2 – July 11
Community Assistance Recovery Effort (CARE)	Grants matching up to \$3 for every \$1 a member institution spends on natural disaster recovery efforts	Relief efforts such as emergency housing or supplies and equipment	\$75,000 per member, per disaster	Reservation period Jan. 1 – Nov. 30
FHLBank Topeka Affordable Housing Institute at MSU Denver	The institute will prepare MSU Denver students for careers in affordable housing	MSU's Affordable Housing Institute and its students	\$333,333 contributed in 2025	_
Mortgage Rate Reduction Product (MRRP)	Reduced mortgage interest rate compared to the current market rate	Borrower households must be at or below 80% of the area median income (AMI) based on property location	\$3,000,000 per member through the MPF® program	Application period Feb. 10 – Dec. 31

















Poll Questions

What HCD products would you like more education on?

- a. TurnKey Closing cost and down payment assistance
- b. AHP Affordable Housing Program
- c. NAHI Native American Housing Initiatives
- d. MRRP Mortgage Rate Reduction Program
- e. CARE Community Assistance Recovery Effort
- f. CDP/CHP special advance programs

What form of education would that be?

- a. webinars
- b. emails
- c. 1x1 in-person/teams call
- d. product flyer/reference guides
- e. other













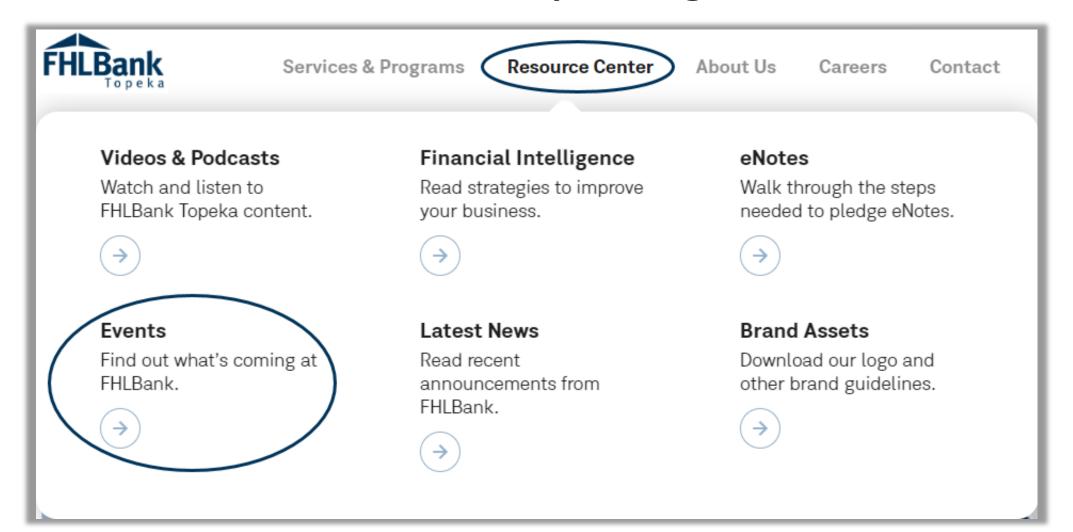






FHLBank is Here to Help

Visit our Resource Center for upcoming events!



Resource Center - Federal Home Loan Bank Topeka (fhlbtopeka.com) [link]

NEW NAME. NEW LOCATION. 2025 ANGLE ENLBANK'S ANNUAL MEMBER CONFERENCE IN WICHITA

Click to Register!

Join us for in a new location in 2025! Hear from industry experts and expect a packed agenda that includes the return of a special breakout track dedicated to helping new leaders sharpen their skills.

When: Wednesday, April 16 – Friday, April 18

Where: Wichita, Kansas | Hyatt Regency

RSVP by April 7th

FHLBank Contacts

Tony Venditte

Regional Account Manager – Central and Eastern Nebraska and NE Kansas tony.venditte@fhlbtopeka.com

402.890.6838

Jeff Steiner

Regional Account Manager – Most of Kansas jeff.steiner@fhlbtopeka.com
785.478.8170

Drew Simmons

Regional Account Manager – Oklahoma drew.simmons@fhlbtopeka.com 405.831.7678

Rusty Davis

Regional Account Manager – Colorado, Western Kansas and Western Nebraska
rusty.davis@fhlbtopeka.com
720.212.9873

Lending

800.809.2733

Wire Services

800.934.9473

Housing & Community Development

866.571.8155

MPF Program

866.571.8171

Collateral & Safekeeping Operations

877.933.7803

Member Credit Analysis

800.905.2733





















THANK YOU FOR JOINING US TODAY!

2025 FI Live Sessions:

- Wednesday, May 21st
- Thursday, Aug. 21st
- Thursday, Nov. 20th

REGISTER HERE!

