



Prepare for Future Funding Needs

Optimizing the Amount of Eligible Collateral Pledged



MICHAEL YOUNG | Senior Marketing & Member Solutions Officer

Michael joined FHLBank in 2012. He has held various positions with the bank in several areas including Accounting, Enterprise Risk Management, and Lending. Michael was promoted to his current role in 2023 and continues to assist members with viable strategies and product education to maximize the value of their membership.

Webinar Discussion Topics

- Regulatory Focus
- Overview of two FHLB Resources for Members:
 1. *Building Operational & Reliable Liquidity*
 2. *Liquidity Stress Analysis*
- Policy Limits – keep them FLEXIBLE!
- How FHLBank Can Help

Prepare for future funding needs by optimizing the amount of eligible collateral pledged.

LIQUIDITY

Ability to
raise
money
quickly

**Without
loss of
principal**

At a
**reasonable
cost**

Regulatory Focus

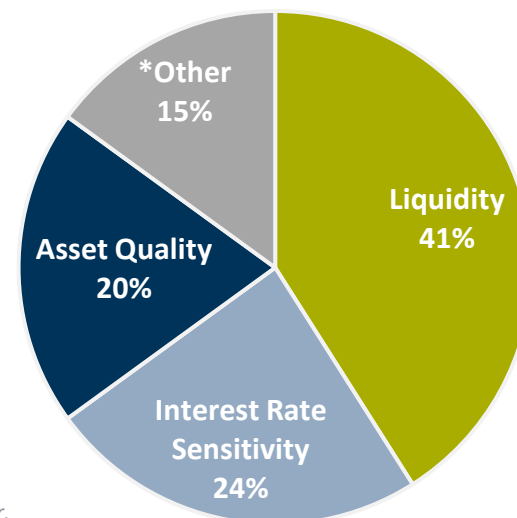
▪ Enhanced liquidity risk management program

- Comprehensive contingency funding Plans (CFP)
- Enhanced liquidity stress test scenarios
- Appropriate strategies, policies, procedures, and limits
- Comprehensive liquidity risk measurement and monitoring systems
 - Reporting of liquidity and dependency against board-approved limits and risk tolerance
- Analysis of funding sources and uses

▪ Interest rate risk

▪ Capital adequacy

SUPERVISORY FOCUS



From recent, publicly available, Enforcement Actions & survey responses from FHLBank Members during the first quarter.

4 *Other – primarily earnings and capital.



Building Operational & Contingent Liquidity

Pledging more loans will allow you to convert non-saleable loans to liquidity and will prevent idle non-productive cash from sitting on balance sheet.

Benefits of an Improved Collateral Position

- Liquidity can irreparably damage an institution significantly faster than credit
- Reduce examiner concern and enhance operating flexibility and strengthen contingency plans
- Agile and quickly reacting to stress scenarios and other liquidity needs
 - It's much easier to have the eligible collateral pledged and capacity available before a stress event occurs
- Fortifying a sufficient buffer against deposit migration and need to fill the funding gap when liquidity needs arise



Building Operational & Contingent Liquidity

BUILDING OPERATIONAL & CONTINGENT LIQUIDITY

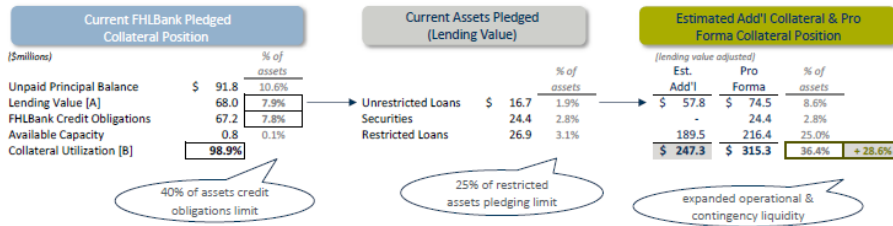
Benefits to Optimizing Pledged Collateral Position

We can help you develop a base and contingency funding strategy that allows you to utilize FHLBank advances for a portion of your base funding and still provide you with sufficient contingency funding sources. Benefits to growing your FHLBank eligible loan (and/or security) collateral base:

- An improved total liquidity position will help reduce examiner concern regarding liquidity – improved operating flexibility and strengthened contingency plan.
 - Be proactive, not reactive, to exam discussions – define, document, defend liquidity and funding strategy.
- Allows you to be agile in responding to stress scenarios.
- Ability to better access a funding source with maturities and structures to aid in hedging interest rate risk and provide cost savings to enhance bottom line earnings.
 - Fill funding needs base on desired maturities, costs and risk profile.
 - Opportunity to replace higher costing other wholesale funding such as brokered or listing service deposits.
- Fortifying a sufficient buffer against deposit migration and need to fill the funding gap when a liquidity need arises.
 - Provides option to effectively manage overall funding costs through marginal cost of funds analytics when deposit base under pressure.

Expand Your FHLBank-Eligible Collateral With Our Help

Our analysis of your call report indicates that you may have collateral available to increase your borrowing base and contingent liquidity at FHLBank. The primary focus of a collateral analysis is on potential collateral not currently being pledged. Pledging these assets will allow you to increase your use of funding from FHLBank and still keep sufficient contingent liquidity capacity.



Where does your current utilization and pledged collateral position stand against your peers?



Building reliable access to funding is essential to effective liquidity management.

INTEGRATE FHLBANK FUNDING INTO YOUR BASE FUNDING PLAN

Why include FHLBank funding as source of operational funding in your liquidity strategy?

The interest rate environment has radically transformed since March 2022 and we continue to face economic challenges and downside risks. The financial landscape has shifted with retreating liquidity positions, declining market value in bond portfolios, persistent loan growth, and deposit base erosion all contributing to increased utilization of wholesale funding – particularly FHLBank advances.

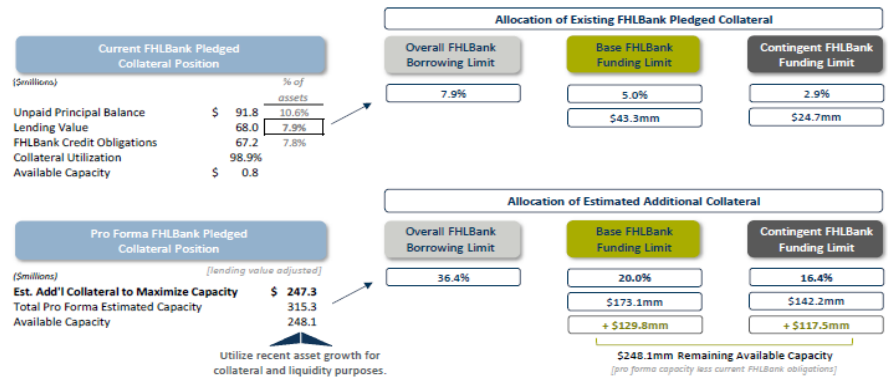
FHLBank is an important source of funding for both operational, or base, liquidity and as part of your contingency funding plan. In the current environment, we suggest allocating a larger portion of your FHLBank funding limit to base liquidity and take advantage of the cost and efficiency FHLBank advances provide. Not all powder, or capacity, at FHLBank needs to be kept "dry". Utilization of FHLBank advances can do the following:

- Provide lower cost funding when FHLBank advances are inexpensive relative to other funding sources.
- Hedge interest rate risk and option risk in your loan portfolio.
- Supplement core funding when asset growth exceeds core funding growth.
- Provide funding for seasonally based asset growth.
- Leverage excess liquidity for short-term low-risk, earnings enhancement strategies.
- Increase your ability to strengthen the FHLBank cooperative by fueling increased revenues that can be used to support member-benefiting initiatives and funding for housing and community development.

Have you reviewed your policies to ensure they allow for meaningful borrowing flexibility, with sufficient collateral pledged, to secure funding if needed? Most of the loans you originate and hold in portfolio are illiquid assets – and in some cases, your held-to-maturity securities portfolio.

Pledging more of these loans will allow you to convert non-saleable loans to liquidity and will prevent idle non-productive cash from sitting on balance sheet.

Illustrative Allocation of Operational & Contingent Liquidity



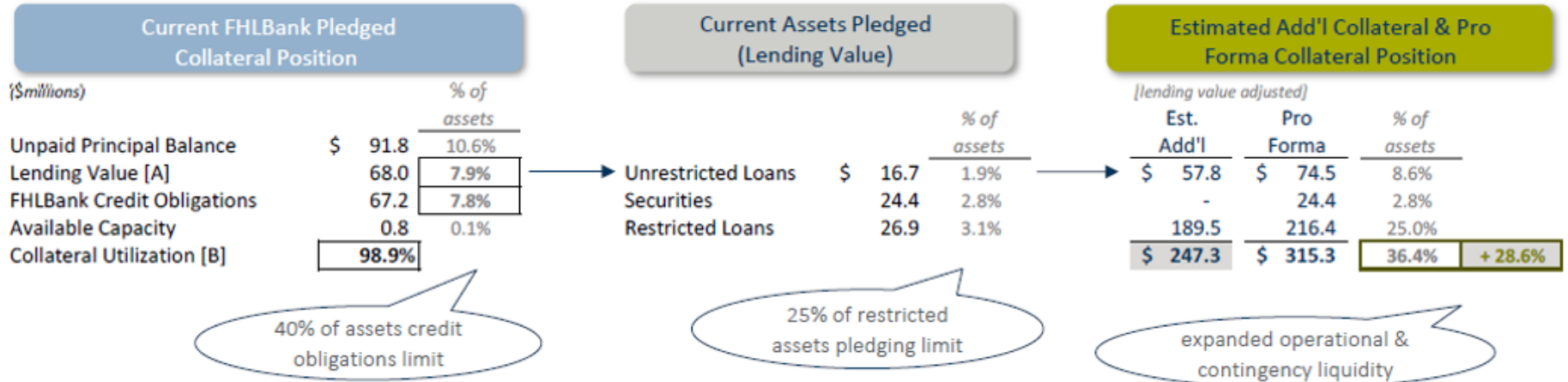
- What are your funding and liquidity policy metrics and what are your established limits?
- Other sources of funds can also be used for contingency liquidity purposes to augment the portion of the FHLBank limit allocated to contingency funding by efficiently leveraging collateral pledged to the Federal Reserve, corporate credit unions or other facility that is not eligible at FHLBank.
 - If not already established, consider putting a subordination agreement in place with the applicable facility to boost liquidity access.
- Based on the maximum borrowing capacity of up to 40% of assets, we suggest maintaining FHLBank utilization generally around 15-20% of total funding as part of your base liquidity strategy, keeping the remaining 20% of the policy limit available to fund the balance sheet during stress events.

Contact your Regional Account Manager for more detailed liquidity planning strategies & liquidity strategy support.



Building Access To Reliable Funding Is Essential To Effective Liquidity Management

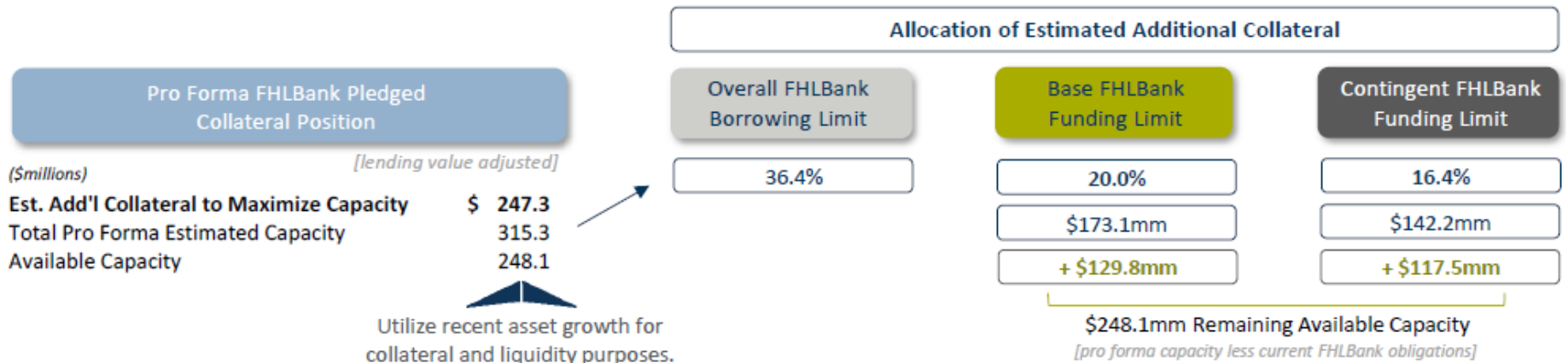
Expand Your FHLBank-Eligible Collateral With Our Help



- Pledged collateral provides access to immediate funding and liquidity by using the line of credit or various term advance structures
 - Borrowing up to 100% of the lending value of assets pledged

Integrate FHLBank Funding Into Your Base Funding Plan

Illustrative Allocation of Operational & Contingent Liquidity



- Allocate a larger portion of your FHLBank funding limit to operational, or base, liquidity
 - Allows you to take advantage of the cost and efficiency FHLBank advances provide

Optimizing Pledged Collateral

- Better responses to examiner inquiries about your liquidity position and management practices
- Benefits of allocating a larger portion of your FHLBank funding limit to operational:
 - Demonstrates the quick and reliable nature of FHLBank funding to your regulators
 - Familiarize your institution with the uses & benefits of advance products
 - Better interest rate risk management by having access to customizable funding and providing cost savings to enhance earnings
 - Provides funding for seasonally-based asset growth
- Economic uncertainty!

Be proactive, not reactive – liquidity events happen fast!



Liquidity Stress Analysis

Proactively managing potential challenges that may arise should take into consideration the impact on future earnings, liquidity risk and deposit migration.

LIQUIDITY EXERCISE – PLANNING FOR A STRESS EVENT

Because it is a collateralized funding source, FHLBank advances may be available to fund the balance sheet after other sources of near-core and non-core funding have dried up, making advances an important contingency funding source. It is generally believed FHLBank borrowings will be one of the last to terminate in stress conditions, so **FHLBank advances should be a key ingredient in a contingency funding plan**. Contingency funding plans include early warning indicators and triggers, the identification of contingency funding sources and the testing and documentation of those contingency funding sources. Ongoing measuring, monitoring and analysis of liquidity and liquidity stress events are essential elements of liquidity planning and management. A comprehensive contingency funding plan should sufficiently address potential adverse events and emergency cash flow requirements.

Planning for contingent liquidity stress events includes the following:

- Identify potential events
- Evaluate probability and impact
- Determine stress event time horizon
- Document stress scenarios and assessment
- Review potential events and scenarios annually and update

Proactively managing potential challenges that may arise should take into consideration the impact on future earnings, liquidity risk and deposit migration. A liquidity crisis or shortfall can result in lost business opportunity, a competitive disadvantage, lost revenue from increased cost associated with paying up for deposits or emergency funding facilities or your charter? It is imperative to validate your liquidity and funding strategies through documentation of stress test results.

Ask your Regional Account Manager for example near- and non-core funding sources and limits worksheets and/or stress scenario worksheets to build documentation and support for your liquidity and funding strategy.

Stress Scenario Assumptions

| Adjusted Liquid Assets and Scenario Balances (\$000s) | | | | |
|---|------------------|------------------|------------------|------------------|
| | Current | Low | Moderate | High |
| Cash and Interest-bearing Deposits | \$ 39,293 | \$ 39,293 | \$ 39,293 | \$ 39,293 |
| Fed Funds Sold + Reverse Repo Agreements | 577 | 577 | 577 | 577 |
| Trading Assets | - | - | - | - |
| AFS Securities (Market Value) | 51,046 | 51,046 | 51,046 | 51,046 |
| HTM Securities (Cost Basis) | - | - | - | - |
| Less: Pledged Securities | 25,745 | 25,745 | 25,745 | 25,745 |
| Less: Securities & ST Invest. Maturities (< 12 mo) | - | 972 | 972 | 972 |
| Plus: Loans Held for Sale | - | - | - | - |
| Total Adjusted Liquid Assets | \$ 65,171 | \$ 64,199 | \$ 64,199 | \$ 64,199 |

| Stress Scenario Assumptions - Growth/Retention/Runoff (within 12 months) | | | | |
|--|------------|-------|----------|-------|
| | Balance | Low | Moderate | High |
| Sources/Inflows of Funds | | | | |
| Maturing Time Deposits Renew % | \$ 216,358 | 80.0% | 40.0% | 20.0% |
| <i>(includes maturing brokered deposits)</i> | | | | |
| Uses/Outflows of Funds | | | | |
| Non-Maturity Deposits | \$ 432,883 | 0.0% | 5.0% | 10.0% |
| Total Brokered Deposits Runoff | 64,225 | 0.0% | 10.0% | 20.0% |
| Listing Service Deposits Runoff | 37,239 | 0.0% | 10.0% | 20.0% |
| Loan Growth - Last Twelve Months % | 14.1% | 14.1% | 14.1% | 14.1% |
| Maturing Loan Renewal % (< 12 mo) | \$ 156,825 | 70.0% | 75.0% | 80.0% |
| Total Off BS Commitments - Drawn | 234,248 | 0.0% | 10.0% | 20.0% |

Stress Scenario Cash Flow Analysis & Ratio Impact

| Cash Flow (within 12 months) (\$000s) | | | |
|---|--------------------|---------------------|---------------------|
| | Low | Moderate | High |
| Sources/Inflows of Funds | | | |
| Investment Maturities: | | | |
| Securities Maturing | \$ 395 | \$ 395 | \$ 395 |
| Fed Funds Sold + Reverse Repo Agreements | 577 | 577 | 577 |
| Loans Maturing | 156,825 | 156,825 | 156,825 |
| Total Investments Maturing | \$ 157,797 | \$ 157,797 | \$ 157,797 |
| Deposit Inflows: | | | |
| Maturing Time Deposit Renewals | \$ 173,086 | \$ 86,543 | \$ 43,272 |
| Total Sources/Inflows of Funds | \$ 330,883 | \$ 244,340 | \$ 201,069 |
| Uses/Outflows of Funds | | | |
| Deposit Outflow (Maturing/Runoff): | | | |
| Non-Maturity Deposit Runoff | \$ - | \$ 21,644 | \$ 43,288 |
| Time Deposits Maturing | 216,358 | 216,358 | 216,358 |
| Brokered Deposits Runoff | - | 6,423 | 12,845 |
| Listing Service Deposits Runoff | - | 3,724 | 7,448 |
| Total Deposit Outflow | \$ 216,358 | \$ 248,149 | \$ 279,939 |
| Borrowings/Maturities: | | | |
| FHLBank Advance Maturities | \$ 15,000 | \$ 15,000 | \$ 15,000 |
| Other Borrowing Maturities | - | - | - |
| Fed Funds Purch + Repos Maturing | - | - | - |
| Total Borrowings Maturing | \$ 15,000 | \$ 15,000 | \$ 15,000 |
| Other Outflows: | | | |
| Loan Renewals | \$ 109,778 | \$ 117,619 | \$ 125,460 |
| Loan Growth | 88,754 | 88,754 | 88,754 |
| Advances on Unused Commitments | - | 21,425 | 42,850 |
| Total Other Outflows | \$ 198,532 | \$ 227,798 | \$ 257,064 |
| Total Uses/Outflows of Funds | \$ 429,890 | \$ 496,946 | \$ 552,003 |
| Net Scenario Cash Flow | \$ (99,006) | \$ (246,606) | \$ (350,934) |

| Net Adjusted Liquid Assets - Stressed (\$000s) | | | |
|--|-----------------|------------------|------------------|
| | Low | Moderate | High |
| Adjusted Liquid Assets Before Stress | \$ 64,199 | \$ 64,199 | \$ 64,199 |
| Accumulated Other Comprehensive Income | (4,964) | (4,964) | (4,964) |
| Net Scenario Cash Flow | (99,006) | (246,606) | (350,934) |
| Liquid Assets After Stress | (39,773) | (187,371) | (291,701) |

| FHLBank Borrowing Capacity (\$000s) | | | |
|--|--------------------|---------------------|---------------------|
| | Low | Moderate | High |
| Current FHLBank Credit Obligations | \$ 55,295 | \$ 55,295 | \$ 55,295 |
| Less: FHLBank Advance Maturities | 15,000 | 15,000 | 15,000 |
| Projected FHLBank Credit Obligations | \$ 40,295 | \$ 40,295 | \$ 40,295 |
| Plus: Stressed Liquidity Need (Net Scenario Cash Flow) | 99,006 | 246,606 | 350,934 |
| Required FHLBank Borrowing Capacity | 139,301 | 286,901 | 391,229 |
| Current Pledged Collateral (Lending Value) | 66,813 | 66,813 | 66,813 |
| Current Excess Collateral (Shortfall) | \$ (72,488) | \$ (220,088) | \$ (324,416) |
| FHLBank Borrowing Capacity: | | | |
| Percent of Assets Limit | 40% | | |
| Additional Collateral to Pledge | \$ 346,247 | \$ 346,247 | \$ 346,247 |
| Stressed FHLBank Collateral Utilization | 208.69% | 429.41% | 585.56% |
| Additional Collateral Required to Fill Need | \$ 72,488 | \$ 220,088 | \$ 324,416 |
| Collateral Available to Cover Need? | Yes | Yes | No |
| Excess Collateral (Shortfall) | \$ 206,946 | \$ 59,346 | \$ (44,982) |

Indicates how much additional collateral may be required to meet contingency liquidity needs in a stressed environment.

May also be used to identify what portion of current borrowing capacity could be used for operational needs vs. "dry powder."

It takes time to pledge additional collateral - make this part of your near-term contingency process.



| Current and Stress Scenario Impact to Liquidity and Funding Ratios | | | | | | | | |
|--|---------|-----------|--------|---------|----------|---------|---------|---------|
| | Current | | Low | | Moderate | | High | |
| | Ratio | Benchmark | Ratio | Within? | Ratio | Within? | Ratio | Within? |
| Liquid Assets / Assets | 7.53% | >= 10% | -4.32% | x | -26.47% | x | -46.70% | x |
| Net Loans and Leases / Deposits | 82.34% | <= 75% | 93.20% | x | 116.99% | x | 139.77% | x |
| Reliance on Wholesale Funding | 10.35% | < 15% | 9.08% | ✓ | 9.81% | ✓ | 10.00% | ✓ |
| Brokered Deposits / Deposits | 8.56% | <= 10% | 9.08% | ✓ | 9.81% | ✓ | 10.00% | ✓ |
| Advances / Assets | 1.73% | <= 20% | 0.00% | ✓ | 0.00% | ✓ | 0.00% | ✓ |

Stress Scenario Assumptions

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| Maturing Time Deposits Renew % <i>(excludes maturing brokered deposits)</i> | \$ 216,358 | 80.0% | 40.0% | 20.0% |
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| Maturing Loan Renewal % (< 12 mos) | \$ 156,825 | 70.0% | 75.0% | 80.0% |
| Total Off BS Commitments - Draws | 214,248 | 0.0% | 10.0% | 20.0% |

Stress Scenario Cash Flow Analysis & Ratio Impact

Cash Flow (within 12 months) (\$000s)

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| Collateral Available to Cover Need? | Yes | Yes | No |
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Liquidity Stress Testing & Contingency Funding Planning

- Think about the impact and probability of various scenarios
- Robust liquidity planning, policies, and stress testing has allowed banks to navigate around near failure
- Review and make necessary changes to policies to increase flexibility
 - Allocate time to ensure policies allow for meaningful flexibility, with outlets and collateral pledged to secure funding if needed



Help Reduce Examiner Concern

DEFINE

- Limits
- Sources
- Events

DOCUMENT

- Policy and Strategies
- Funding Sources and Uses
 - Limits
- Measurements, Analysis and Tests

DEFEND

- Follow your strategy and know your position
- Communicate how and why use sources
 - Funding worksheets
- Be confident and convincing regarding your plan

Identify Additional Eligible Collateral

- Request the Collateral Capacity Analysis for your institution
- Review FHLBank's Schedule of Eligible Collateral
 - Available online in our Member Products & Services Guide at fhlbtopeka.com/mpsg [link]
- Consider loans you aren't reporting on the QCD form and why.
- Organize the loans based on size (largest first) within each collateral type using the Collateral Template on Members Only
- Work with Financial Services to discuss a case-by-case approval or adjust your processes to improve efficiency and effectiveness

For FHLBank Topeka, liquidity or capacity is about the amount of eligible collateral available to pledge.

Optimize Amount of Collateral Pledged: Recap

- Reduce examiner concern and enhance operating flexibility and strengthen contingency plans
- Pledging more eligible loans enables you to convert non-saleable loans to readily available liquidity which mitigates idle non-productive cash from sitting on balance sheet and improves operational readiness
- Proactively managing potential challenges that may arise should take into consideration the impact on future earnings, liquidity risk, and deposit migration
- For FHLBank Topeka, liquidity or capacity is about the amount of eligible collateral available to pledge

How FHLBank Can Help

What FHLBank Can Provide

- Supporting documentation to enhance your policies and plans
 - Example funding worksheets for near- and non-core funding sources and/or stress scenario event worksheets
- Aid in identifying additional collateral to increase FHLBank capacity
- Assist in determining the funding limit allocation between operational (base) & contingent liquidity
- Strategies and tools to enhance earnings and mitigate risk

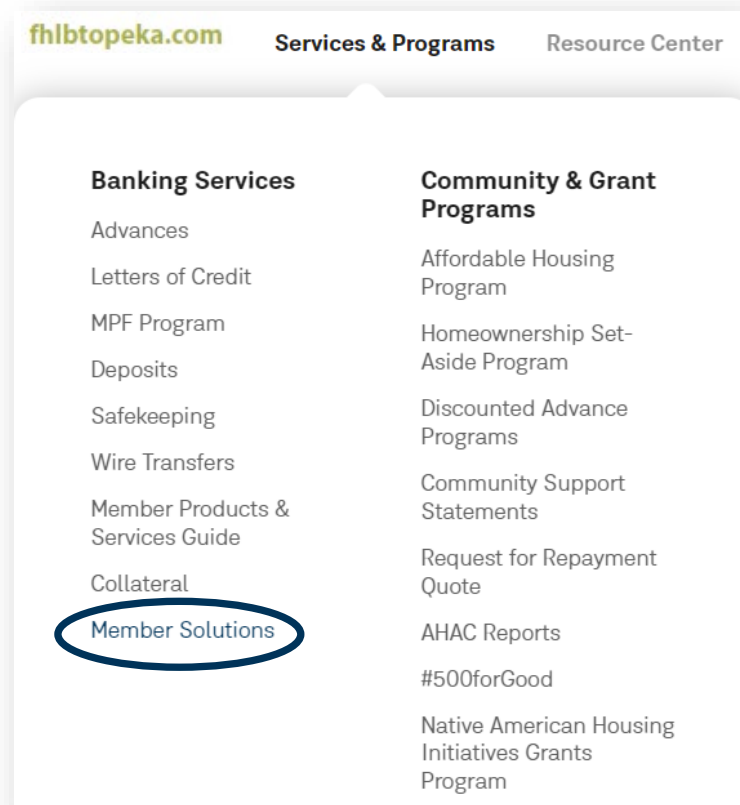
Additional Resources on Public Site

- [Collateral Resources](#) [link]
 - *Training*
 - *Helpful guides + articles*
 - *Collateral news*
 - *Contacts*
- [Resource Center](#) [link]
 - *Financial Intelligence Articles*
 - *Quarterly Economic Updates*
 - *Quarterly Trends Reports*
 - *Videos & Podcasts*
 - *Upcoming Events*
 - *Latest News*

Member Solutions

Tools and Analysis Resources

- ✓ Liquidity Stress Analysis
- ✓ Liquidity Management Analysis & Strategies
- ✓ Liquidity Tool Box
- ✓ Letter of Credit Utilization Strategies
- ✓ Amortizing and Bullet Advance Funding Models
- ✓ Blended Funding and Match Funding Advance Models
- ✓ Dividend Benefit Analysis
- ✓ Collateral Capacity Analysis
- ✓ Marginal Cost of Funds & Deposit Portfolio Pricing Strategies
- ✓ Purchased Deposit Funds Analysis
- ✓ Market Interest Rate Comparison
- ✓ Return on Average Equity (ROAE) Analysis
- ✓ Financial Trends & Peer Comparison Report
- ✓ Time Deposit Refinance Exposure Analysis



Click here to visit our landing page and request customized solutions for your institution
Use the form at the bottom to request tools and analysis or contact your regional account manager

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Wire Services

800.934.9473

Housing & Community Development

866.571.8155

MPF Program

866.571.8171

Financial Services

877.933.7803

Member Credit Analysis

800.905.2733

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Watch and listen to FHLBank Topeka content.



Financial Intelligence

Read strategies to improve your business.



eNotes

Walk through the steps needed to pledge eNotes.



Events

Find out what's coming at FHLBank.



Latest News

Read recent announcements from FHLBank.



Brand Assets

Download our logo and other brand guidelines.



[Resource Center - Federal Home Loan Bank Topeka \(fhlbtopeka.com\)](https://www.fhlbtopeka.com) [link]





Appendix

Click here to view the most recent list and request customized solutions for your institution
Use the form at the bottom to request tools and analysis or contact your regional account manager

Member Solutions Tools & Analysis – Liquidity Analysis

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- Liquidity / Funding Ratio Analysis & Peer Comparison
- Funding Mix & Peer Comparison
- Estimated Cash Flow
- Estimated Liquidity Gap Profile
- Basic Surplus (Deficit) Liquidity
- On-Balance Sheet Liquidity & Liquidity Reserve for ST Liabilities
- Just-In-Time Liquidity & Strategic Liquidity Reserve
- Contingency Liquidity
- Example Funding Sources & Limits Worksheet
- Liquidity Stress Analysis
- Collateral Type Descriptions & Lending Value Adjustments and

| Estimated Cash Flow | | | | | |
|-----------------------------|--|--|-------------------------------------|---------------|---------------|
| Assets (\$000s): \$ 390,919 | | | | | |
| Estimated Cash Flow: | | | Maturity/Repricing Profile (\$000s) | | |
| | | | Maturing & Repricing | | Maturing Only |
| | | | < 3 Months | 3 - 12 Months | < = 1 Year |
| | | | Maturing & Repricing | | > 3 Years |

Assets: (Sources/Inflows of Funds)

Debt Securities (Maturing/Repricing Data)

Mortgage Pass-Through Securities (Maturing/Repricing Data)

[Memo: Debt Securities Remaining Final Maturity <= 1 Year]

Other Mortgage Securities (incl. CMOs, REMICs, stripped N)

1-4 Family Loans (Maturing/Repricing Data)

Other Loans (Maturing/Repricing Data)

[Memo: Fixed/Floating Loans Final Maturity <= 1 Year]

Fed Funds Sold + Reverse Repo Agreements

Total Securities & Loans Maturing/Repricing

Retail Time Deposit Reinvestment - (100% Assumed)

Net Deposit Growth - (Projected at 5 year CAGR of 6.0%)

Total Potential Sources/Inflows of Funds

Estimated Liquidity Gap Profile

Assets (\$000s): \$ 390,919

Period Liquidity Gaps:

| | Maturing & Repricing | | Maturing Only | Maturing & Repricing | |
|--|--------------------------|---------------|---------------|----------------------|------------|
| | < 3 Months | 3 - 12 Months | < = 1 Year | 1 - 3 Years | > 3 Years |
| Total Sources/Inflows | \$ 96,879 | \$ 105,429 | \$ 123,816 | \$ 94,899 | \$ 187,071 |
| Total Uses/Outflows | \$ 141,063 | \$ 147,641 | \$ 286,668 | \$ 100,161 | \$ 187,913 |
| Cash Flow Surplus/(Deficit) | \$ (44,184) | \$ (42,212) | \$ (162,852) | \$ (5,261) | \$ (841) |
| Highly Liquid Uncumbered Assets (from Basic Surplus) | \$ 42,410 ⁽¹⁾ | \$ - | \$ 42,410 | \$ - | \$ - |

Liabilities: (Uses/Outflows of Funds)

Time Deposits Maturing/Repricing:

Retail CDs <= \$250k

[Memo: Retail CDs <= \$250k Remaining Final Maturity]

Jumbo CDs > \$250k

[Memo: Jumbo CDs > \$250k Remaining Final Maturity]

Brokered Deposits <= \$250k ⁽¹⁾

Brokered Deposits > \$250k ⁽¹⁾

Listing Service Deposits (provided by member)

Non-Maturity Deposit Volatility Coverage (from B)

Total Deposits Maturing/Repricing

FHLB Advances

Other Borrowings

[Memo: Other Borrowings Remaining Final Maturity]

Fed Funds Purchased + Repo Agreements

Total Deposits & Borrowings Maturing/Repricing

Loan & Security Renewal/Reinvestment - (100% Assumed)

Net Loan Growth - (Projected at 5 year CAGR of 1.0%)

Total Potential Liabilities/Outflows of Funds

Basic Surplus (Deficit) Liquidity

Assets (\$000s): \$390,919

Deposits (\$000s): \$351,861

The "Basic Surplus" is a collateral based approach to managing liquidity. Inherent in the definition of liquidity is that raising cash does not require asset sales, high cost deposit specials or maintaining high levels of "cash."

Liquidity / Funding Ratio Analysis and Peer Comparison

Assets (\$000s): \$ 390,919

Peer Group Asset Size Range: \$250mm-\$500mm

| Liquidity Ratio: | Benchmark | Liquidity Ratio Peer Comparison (%) | | | | | | | |
|---|-----------|-------------------------------------|--------------|--------|------------|------------------------|--------------|--------|------------|
| | | At the Year Ended 2017 | | | | At the Year Ended 2018 | | | |
| | | FNBV | Peer Average | OK | Asset Size | FNBV | Peer Average | OK | Asset Size |
| Liquidity Ratio (Liquid Assets/Total Liabilities) | >= 20% | 8.84 | 22.01 | 18.43 | 18.43 | 8.37 | 21.48 | 18.17 | 18.17 |
| Liquid Assets/Total Assets | >= 10% | 7.72 | 19.38 | 18.32 | 18.32 | 8.46 | 18.85 | 15.87 | 15.87 |
| On-hand Liquidity/Total Liabilities | >= 15% | 6.94 | 18.13 | 14.64 | 14.64 | 6.76 | 17.70 | 14.36 | 14.36 |
| Short Term Assets/Short Term Liabilities | >= 150% | 95.75 | 178.98 | 178.92 | 178.92 | 88.74 | 218.18 | 192.81 | 192.81 |
| Secured Short-Term Borrowing/Total Borrowings | <= 20% | 0.00 | 25.43 | 34.81 | 34.81 | 0.00 | 25.09 | 34.77 | 34.77 |
| Net Short-Term Liabilities/Total Assets | <= 15% | 6.92 | 16.80 | 10.30 | 10.30 | 4.96 | 17.41 | 11.46 | 11.46 |
| Pledged Assets/Securities & Loans | <= 40% | 39.91 | 33.43 | 33.76 | 33.76 | 37.61 | 34.36 | 33.29 | 33.29 |

On-Balance Sheet Liquidity

Highly Liquid Uncumbered (HLUM) Assets (\$000s)

(can be converted to cash within 90 days with minimal loss of principal)

| | | | | | % of Total Assets |
|---|------------|--------------|--------------|-----------------------------|--------------------------|
| Cash and Interest-bearing Deposits | | | | \$ 12,195 | 3.1% |
| Short-Term Investments and Security Collateral: | | | | | |
| Fed Funds Sold + Reverse Repo Agreements | | | | \$ - | 0.0% |
| Total Trading Assets | | | | \$ - | 0.0% |
| FHLB Collateral Lending Value Factors | | | | | |
| Potential Security Collateral: | | | | | |
| Select Available for Sale (AFS) Security Types: | Book Value | Market Value | Factor Range | Factor Applied to Mkt Value | Collateral Lending Value |
| Treasury Securities | \$ - | \$ - | 90% - 99% | 95% | \$ - |
| Gov't Agency & Corp. Obligations | 22,314 | 22,393 | 92% - 99% | 95% | 21,279 |
| Pass-Through RMBS - Issued/guaranteed by GSE's | 88,553 | 88,479 | 97% | 97% | 86,013 |
| Pass-Through RMBS - Other | - | - | 84% - 93% | 84% | - |
| Other RMBS (CMO, REMIC) - Issued/guaranteed by GSE's | - | - | 84% - 97% | 91% | - |
| Other RMBS (CMO, REMIC) - Other | - | - | 84% - 91% | 84% | - |
| Pass-Through & Other CMBS (CMO, REMIC) - Issued/guaranteed by GSE's | - | - | 89% - 95% | 89% | - |
| Pass-Through & Other CMBS (CMO, REMIC) - Other | - | - | 79% - 88% | 79% | - |
| Marketable Equity Securities | 17 | 17 | 0% | 0% | - |
| Total Value of Select AFS Security Types | \$ 110,884 | \$ 111,083 | | | \$ 107,286 |
| Total Market Value of Select AFS Security Types | | | | \$ 111,083 | |
| Less: Securities Pledged (Lesser of Total Securities Pledged or Market Value of AFS Securities) | | | | 81,217 | |
| Available / Uncumbered Security Collateral | | | | \$ 29,866 | |
| Cash Flow (Maturities < 3 months) from Non-HQLA* Securities (provided by member) | | | | - | |
| Total Available / Uncumbered Security Collateral and Short-Term Securities (HLUM Securities) | | | | \$ 29,866 | 7.6% |
| Marketable Government Guaranteed Loans (provided by member) | | | | \$ - | 0.0% |
| Loans Held for Sale | | | | \$ 349 | 0.1% |
| Total Highly Liquid Uncumbered Assets: (A) | | | | \$ 42,410 | 10.8% |

Liquidity Reserve for Short-Term Liabilities & Deposit Volatility

Short-Term / Potentially Volatile Liabilities & Coverages (\$000s)

(Potential Liquidity Exposure)

FHLB advance data as of 8/30/2018

| | | | | | % of Total Assets |
|---|------------|--------|------------------|------------------|-------------------|
| Maturing Unsecured/Secured Liabilities <= 3 months (Fed Funds Purchased & Repo Agreements, FHLB Line of Credit and Term Advances, Other Borrowings) | | | | \$ (4,130) | -1.0% |
| Deposit Volatility Coverage: | | | | | |
| Retail CDs <= \$250k Maturing <= 3 months | Balance | Factor | Deposit Coverage | % Total Deposits | |
| Jumbo CDs > \$250k Maturing <= 3 months | \$ 14,263 | 25% | \$ 3,566 | 1.01% | |
| Non-Maturity Deposits | 19,081 | 30% | 5,709 | 1.61% | |
| Total | 250,875 | 10% | 25,088 | 7.09% | |
| Total Deposit Coverage | \$ 284,169 | | \$ 34,363 | 9.71% | |
| Total Short-Term / Potentially Volatile Liabilities & Coverage: (B) | | | | \$ 34,363 | 8.8% |
| | | | | \$ 30,263 | 7.7% |

Basic Surplus (Deficit) (A) - (B) = C

| | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total | \$ 12,147 | \$ 12,147 | \$ 12,147 | \$ 12,147 | \$ 12,147 | \$ 12,147 |
| % of Total Assets | 3.1% | 3.1% | 3.1% | 3.1% | 3.1% | 3.1% |

Funding Inventory: Identify Sources & Establish Limits

| Example Funding Sources and Limits Worksheet | | | | | | | | | | | | MRQ Balance | |
|---|----------------------|--|--------------------|--|---------------------|------------|----------------|---|-------------|-----------|-------------|-------------|-------------|
| Near-Core and Non-Core Liquidity Sources | | | | | | | | | | | | (\$000s) | % of Assets |
| (\$000s) | | | | | | | | | | | | | |
| Source | Type | Status | Liquidity Role | Test Frequency | Illustrative Limits | | | | | | % of Assets | | |
| | | | | | Overall | | Primary (Base) | | Contingent | | | | |
| | | | | | % of Assets | (\$000s) | % of Assets | (\$000s) | % of Assets | (\$000s) | | | |
| Base Liquidity Sources: | | | | | | | | | | | | | |
| Jumbo CDs > \$250k <i>(Excludes brokered deposits > \$250k)</i> | Near-Core | Large balance CDs only partially insured | Base | Auto when renewed/opened | 5% | \$ 19,546 | 5% | \$ 19,546 | 0% | \$ - | \$ 29,544 | 7.6% | |
| Nontransaction Public Fund CDs | Near-Core | CDs fully or partially secured | Base | Auto when renewed/opened | 5% | \$ 19,546 | 5% | \$ 19,546 | 0% | \$ - | \$ 76,376 | 19.5% | |
| Transaction Public Fund Deposits | Near-Core | CDs fully or partially secured | Base | Auto when renewed/opened | 5% | \$ 19,546 | 5% | \$ 19,546 | 0% | \$ - | \$ 16,338 | 4.2% | |
| Base + Contingency Liquidity Sources: | | | | | | | | | | | | | |
| FHLB Credit Obligations | Non-Core | Secured borrowing | Base & Contingency | Auto when renewed/opened; every six months | 40% | \$ 156,368 | 0% | \$ - | 9% | \$ 34,811 | \$ 2,217 | 0.6% | |
| Wholesale Brokered Deposits | Non-Core | CDs obtained through brokers | Base & Contingency | Auto when renewed/opened; every six months | 10% | \$ 39,092 | 5% | \$ 19,546 | 5% | \$ 19,546 | \$ 26,533 | 6.8% | |
| Reciprocal Brokered Deposits (CDARS) | Near-Core | Large balance insured CDs | Base & Contingency | Auto when renewed/opened | 5% | \$ 19,546 | 5% | \$ 19,546 | 0% | \$ - | \$ 10,016 | 2.6% | |
| Listing Service Deposits | Near-Core & Non-Core | Private deposit listing service CDs | Base & Contingency | Auto when renewed/opened | 10% | \$ 39,092 | 5% | \$ 19,546 | 5% | \$ 19,546 | \$ 15,210 | 3.9% | |
| Brokerage Firm Deposit Sweep Arrangements | Non-Core | Unsecured short term deposits | Base & Contingency | Auto when renewed/opened; every six months | 0% | \$ - | 0% | \$ - | 0% | \$ - | \$ - | 0.0% | |
| Fed Funds Purchased | Non-Core | Unsecured/Secured short-term borrowing | Base & Contingency | Auto when renewed/opened; every six months | 10% | \$ 39,092 | 5% | \$ 19,546 | 5% | \$ 19,546 | \$ - | 0.0% | |
| Secured Fed Funds Purchased: | | | | | | | | | | | | \$ - | 0.0% |
| Repo Agreements | Non-Core | Secured short-term borrowing | Base & Contingency | Auto when renewed/opened | 10% | \$ 39,092 | 5% | \$ 19,546 | 5% | \$ 19,546 | \$ - | 0.0% | |
| Contingency Liquidity Sources: | | | | | | | | | | | | | |
| Total Reported Other Borrowings | | | | | | | | | | | | \$ - | 0.0% |
| Fed Discount Window | Non-Core | Primary credit program | Contingency | Auto when renewed/opened; every six months | 7% | \$ 28,868 | | | 7% | \$ 28,868 | \$ - | 0.0% | |
| | Non-Core | Secondary credit program | Contingency | Auto when renewed/opened | | | | | | | | | |
| | Non-Core | Seasonal credit program | Contingency | Auto when renewed/opened | | | | | | | | | |
| <i>Note: MRQ balance may include secured borrowings to entity(ies) other than the Federal Discount Window (specific detail to be provided by member).</i> | | | | | | | | Potential Collateral to Pledge to FRB: | | | | | |
| <i>Note: Pledging loans that are not considered eligible or exceed restricted asset levels at the FHLB bank to the FRB for additional borrowing capacity.</i> | | | | | | | | Unpaid Principal Balance (Loans Only) | | | | \$ 45,270 | 11.6% |
| | | | | | | | | Lending Value (Loans Only) | | | | 28,868 | 7.4% |
| Total Correspondent / Corporate Lines of Credit | Non-Core | Secured/Unsecured borrowing | Contingency | Auto when renewed/opened; every six months | 0% | \$ - | | | 0% | \$ - | \$ - | 0.0% | |

Funding Worksheets & Components

| Funding Worksheet | |
|---|---------------|
| For: Federal Home Loan Bank Advances | |
| Institution: | Completed By: |
| Date Completed: | |
| Funding Type: <input type="checkbox"/> Near-core <input checked="" type="checkbox"/> Non-core <input type="checkbox"/> Brokered <input checked="" type="checkbox"/> Non-brokered | |
| <p>The FHLBanks is comprised of eleven regional banks with assigned territories. These banks are cooperatives owned by members from the bank, thrift, insurance and credit union industries. To access funding in a FHLBank an institution must become a member with the purchase of stock. Though independent, the FHLB's are regulated by the Federal Housing Finance Agency and each FHLBank has its own management and board of directors. Chartered by congress in 1932, the system was created to provide both liquidity and funding to its members so that homeownership could be expanded through longer term mortgage finance. The Office of Finance conducts debt-raising activities for the FHLB system through both note and bond issuance. These securities are backed by the "joint and several" guaranty of each of the eleven banks.</p> <p>Funds raised from the FHLBank are universally considered to be a non-core source of funding. As no commission is paid, they would also be non-brokered and not vulnerable to regulatory actions restricting the use of brokered CDs.</p> | |
| Funding Mix: Policy Limit 40% of assets | |
| <p>The FHLBank is an important source of funding for both base liquidity and as part of the CFP. Given the nature of our loan portfolio, there is far more collateral available than needed to collateralize advances up to and including 40% of total assets for the following reasons:</p> <ul style="list-style-type: none"> • Management does not wish to become too reliant on a single funding source • Under certain kinds of liquidity stresses, the FHLBank could increase collateral haircuts potentially putting us in a position where there is inadequate collateral to cover outstanding advances. • The limit provides room to use FHLBank advances as part of both our base funding and contingency funding strategies. | |
| Funding Utilization: <input checked="" type="checkbox"/> Base Funding <input checked="" type="checkbox"/> Contingency Funding | |
| <p>In our base liquidity strategy, we will utilize FHLBank advances up to 20% of assets to do the following:</p> <ul style="list-style-type: none"> • Provide lower cost funding when FHLBank advances are inexpensive relative to other funding sources. • Hedge interest rate risk and option risk in our loan portfolio. • Supplement core funding when asset growth exceeds core funding growth • Provide seasonal funding for seasonally based asset growth • Leverage excess liquidity for short-term, low risk, earnings enhancement strategies <p>Because it is a collateralized borrowing source, FHLBank advances may be available to fund the balance sheet after other sources of near-core and non-core funding have dried up, making advances an important contingency funding source.</p> <p>Therefore, it is our goal to maintain FHLBank advance utilization at no more than 20% of total funding as part of our base liquidity strategy, keeping the remaining 20% of the policy limit available to fund the balance sheet during stress events.</p> | |
| Funding Structure and Pricing: Advantages, Rates, Terms, Options | |
| <p>Term structure of funding typically varies from overnight to intermediate term and can be structured with or without amortization as well as options designed to favor either borrower or lender. Pricing of borrowings (referred to as "advances") can be on either a fixed or floating rate basis and is determined by the cost of debt issuance by the System. The spread of FHLB debt to Treasury debt has typically been quite narrow, translating into advantageous funding for its members. The issuance advantage, coupled with low overhead and modest profitability objectives, has led to advances become a principal source of funding for community institutions.</p> <p>Many advance products have embedded options that provide benefits to the borrower. Members that use option-embedded products work with their respective FHLB to make certain the product they use is an appropriate fit for their balance sheet.</p> <p>Advantages include:</p> <ul style="list-style-type: none"> • FHLB system has become an integral part of community institution funding strategies, which is due to the funding advantages offered to its members. • Unique ability to offer anything from overnight to intermediate maturities on either a fixed or floating rate basis provides a funding source like no other in the marketplace. | |

- Funding Type
- Funding Mix
- Funding Utilization
- Funding Structure and Pricing
- Facility Status/Operations
- Facility Capacity/Collateral
- Facility Testing
- Vulnerability to Liquidity Stress Events

Stress Event Scenario Worksheet

Scenario Name: Economic Recovery Leading to Rising Interest Rates

Scenario Description:

This scenario portrays an improving economy resulting from monetary and fiscal stimulus programs resulting in the Fed increasing interest rates on a regular consistent basis over the next 24 months. The improving economy results in greater loan demand and a resulting need for additional funding and increased competition for deposits.

Cause and Effect Sequence:

| Cause: | Effect: | Time Horizon: |
|--|--|--|
| Economic recovery leads to fed increasing rates | <ul style="list-style-type: none"> Rising short-term interest rates Depositors begin chasing higher rates Deposit velocity and migration to higher rate products and competition increases Pressure increases to pay up for deposits | Immediate and ongoing over the next 12-24 months |
| Improvement in economic conditions leads to economic expansion | <ul style="list-style-type: none"> Loan demand accelerates as results of increased confidence among businesses and consumers Increased funding required to meet loan demand and growth | 6-12 months |

Horizon: Intraday Day-to-Day Weeks Months Long-term

Probability: None Low High

Impact: Low High

Describe Potential Effect on:

| |
|--|
| <p>Core Funding:</p> <ul style="list-style-type: none"> Investment portfolio decreases to funding loan growth Market value of investment portfolio declines as result of rising rates potentially resulting in losses if sold to fund additional loan growth Market value decreases in investment portfolio impact collateral available to secure public deposits, retail repurchase agreements or FHLBank advances reducing liquidity readily available Cash flow from investments are reduced from potential prepayment or call optionality reducing future liquidity Deposit outflow occurs if members find more attractive rates elsewhere reducing core funding Deposit migration to other higher cost products/terms occurs as rates are increased or deposit specials are offered to attract funding resulting in higher funding costs |
| <p>Near-Core and Non-Core Funding:</p> <ul style="list-style-type: none"> Reduced value of collateral for collateralized funding from FHLBank, Fed or CLF Increased cost of unsecured or secured sources of wholesale funding |

Miscellaneous Scenarios

- Loan sales did not close as expected funds needed short term
- Daylight overdraft with the FED
- Payroll settlement with third party requires funding
- Deposit runoff (including maturity of time deposits)
- Funding tax payments
- Funding asset purchases

